



TARMIN TECHNOLOGIES UNVEILS SURVEY: UNSTRUCTURED FILE-BASED DATA IS #1 CONTRIBUTOR TO OVERALL STORAGE GROWTH

Capacity Growth Continues Despite Lower Storage Budgets

Ongar, United Kingdom and Palo Alto, Calif. (February 5, 2009) — Tarmin Technologies, a leading provider of active archive, content addressable storage (CAS), information lifecycle management (ILM) and intelligent storage software optimized for secondary storage environments, today announced the results of a survey of key Information Technology (IT) decision makers. Conducted in Q4 of 2008, the poll of storage and IT managers included 100 respondents from the UK, Italy, Germany, Ireland and other European countries, with 78 percent of the respondents from large or medium-sized enterprises.

Not surprisingly, 66 percent of the respondents indicated that they see their 2009 budgets as flat to declining. At the same time, however, storage capacity needs will continue to increase, with 73 percent seeing these grow at a minimum of 30 percent per year and 17 percent of this group expecting capacity requirements to rise by at least 50 percent per year. These figures alone show that in 2009 there will be an unquestionable need to maximize existing storage resources and strategies to minimize purchase of expensive capacity. Although the IT infrastructure includes a range of applications, platforms, technologies and separate environments, the impact of the forecast storage growth on IT budgets is certainly going to be significant, with 48 percent of respondents saying that storage makes up over 20 percent of their total IT budget.

The survey results also showed:

- 59 percent see unstructured data as the number one cause of capacity growth
- 55 percent reported primary storage as their largest area of capacity expansion
- 54 percent would like to have immediate cost savings in storage capital and operation expenditures
- 68 percent are developing an official Green IT strategy
- 94 percent consider Green IT to either be directly linked to cost savings or both cost savings and an environmentally friendly strategy

“Despite today’s economic turbulence, storage capacity continues to grow exponentially,” said Eric Herzog, vice president of marketing and sales at Tarmin. “This study shows that solutions that reduce storage capital and operational expenditure, such as GridBank™, meet the needs of both the budget holders and IT managers. Products that combine a number of technologies such as active archival, ILM, and policy-based storage automation, make any company’s storage operations much more cost effective, efficient, and environmentally responsible and will see substantially increased demand throughout 2009 and into 2010.”

Tarmin’s GridBank utilizes industry-standard, heterogeneous server and storage platforms to form a grid-based active archive and intelligent, scalable storage solution that enables effective long-term, fixed-content data preservation on cost-effective secondary storage tiers. GridBank delivers a comprehensive storage software solution for that substantially reduces storage and IT costs while providing content addressable

storage (CAS), information lifecycle management (ILM), policy-based storage automation, search and e-discovery, security, and audit management in an all-in-one package. A high-performance and high-availability product, GridBank satisfies any organization's regulatory compliance requirement by ensuring secure, long-term data retention, and fast search and retrieval of valuable business records, while providing a Greener IT storage environment.

ABOUT TARMIN TECHNOLOGIES

Tarmin™ Technologies is a leading provider of active archival and next-generation intelligent storage solutions optimized for secondary storage environments. Tarmin's GridBank™ platform solves archiving problems across all business functions. Deployed as a heterogeneous grid of clustered servers, GridBank delivers maximum data reliability and substantially lowers storage and IT CAPEX and OPEX. A high-performance, high-availability, highly scalable, and active archiving solution, GridBank satisfies any organization's regulatory, governance, and compliance requirements by ensuring secure, long-term data retention, and fast search and retrieval of valuable business records. GridBank's policy-driven software completely automates all processes, while empowering staff to securely share, search and publish their archived data, while delivering a "Green" friendly storage solution. Tarmin is headquartered in Ongar, United Kingdom, with North American offices in Palo Alto, California. For more information, please visit www.tarmin.com or e-mail us at info@tarmin.com

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